

Table D
2003 Utah Market Share Report
OCEAN MARINE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Markel American Ins Co	12.26%	\$452,190
2	XL Specialty Ins Co	9.85%	\$363,280
3	Liberty Ins Underwriters Inc	8.96%	\$330,430
4	Foremost Ins Co	7.39%	\$272,613
5	American Reliable Ins Co	5.59%	\$206,125
6	Affiliated Fm Ins Co	5.34%	\$196,859
7	Federal Ins Co	4.44%	\$163,634
8	Firemans Fund Ins Co	3.54%	\$130,649
9	Standard Fire Ins Co	2.96%	\$109,288
10	New York Marine & Gnrl Ins Co	2.80%	\$103,186
11	United Services Auto Assoc	2.66%	\$97,997
12	Insurance Co Of North Amer	2.65%	\$97,843
13	Continental Cas Co	2.65%	\$97,659
14	Old United Cas Co	2.58%	\$95,060
15	Ace American Ins Co	2.50%	\$92,237
16	Navigators Ins Co	2.09%	\$77,257
17	Northern Ins Co Of NY	1.99%	\$73,272
18	Lumbermens Mut Cas Co	1.93%	\$70,995
19	OneBeacon America Ins Co	1.57%	\$57,924
20	Continental Ins Co	1.37%	\$50,375
TOTAL FOR TOP 20 RANKED INSURERS		85.12%	\$3,138,873
TOTAL FOR ALL 62 INSURERS WRITING THIS LINE		100.00%	\$3,687,716